



BUSINESS INSIGHTS

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www.bdo.co.nz

BUSINESS TRAINING

How to Live Successfully with Stress

17 November, Tauranga

How to Live Successfully with Stress

23 November, Gisborne

How to do Plan and Manage Budgets

24 November, Gisborne

ONE-TO-ONE TRAINING

If you can't make it to our training workshop or would prefer a one-to-one session, don't hesitate to contact us to arrange a suitable time. All workshop topics are available one-to-one at \$180 plus gst per hour.

IN-HOUSE TRAINING

Would your organisation benefit from customised training? We will deliver any of our programmes in-house and tailor them to the specific needs of your organisation.

INTERNET TRADERS

If you trade over the internet or other electronic commerce (mobile phone, smart phone etc) you still need to follow consumer law. To avoid misunderstandings and manage customer expectations provide adequate information about costs, terms and conditions and a clear privacy policy.

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Source: www.consumeraffairs.govt.nz

HEALTH AND SAFETY FORUM - DRUGS AND ALCOHOL IN THE WORKPLACE

Drugs and Alcohol in the Workplace is very topical at present. This session will provide some insight and experiences of how best to manage situations that arise involving drugs or alcohol.

There will be a presentation at the Gisborne Employers Health & Safety Forum by NZDDA (NZ Drug Detection Agency) Tony Murrell and Steven Trafford, followed by a panel discussion comprising of Rod Gordon (DoL), Mike Noble (Ernslaw), Reece Needham (Integrated Safety Solutions), and Steven or Tony (NZDDA).

When: Tuesday 22nd November

Where: Conference Room, BDO office, 1 Peel Street

When: 9.30 - 11.30.

For catering purposes, please RSVP your attendance to [Linda Paulson](#) by Thursday 17th November.

CONTACTS

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DEBT COLLECTING

There will be times when customers do not pay on time for the goods or services provided. When a business, or a collection agency working on its behalf, seeks to recover debts, it must take care to comply with the law.

Under the Fair Trading Act, the Commission is concerned about debt collectors:

- demanding collection fees and late payment fees, when there is no contractual entitlement to make such demands;
- warning debtors that non-payment of the debt will cause particular inevitable legal consequences; and
- telling debtors that court action has already commenced when it has not.

► [Read More](#)

Source: [Commerce Commission](#)

PRICING YOUR PRODUCT

Deciding on a pricing strategy for your products or services is one of the most important decisions you will need to make. The price you charge will need to be high enough to ensure you cover all your costs and operate at a profit.

However, the pricing strategy you choose will also be determined by a number of other factors, including the prices your competitors charge, prevailing industry conditions, and whether you plan to position yourself as a value-for-money supplier, a provider of quality goods and services, or somewhere in between.

► [Read More](#)

Source: www.business.govt.nz/

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